



## Checklist for Introducers

SWIG Finance provides business loans to SMEs in the South West region. Our loans range from £10,000 - £250,000.

We lend in Cornwall & the Isles of Scilly, Devon, Dorset, Wiltshire, Swindon, Somerset, Bristol and Gloucestershire.

Our aim is to support otherwise viable businesses who are unable to secure their requirements through traditional sources such as the high street banks.

To help us process applications as efficiently as possible, please ensure that the application meets the eligibility criteria outlined below, and the all supporting documentation has been included.

### Part 1 - Eligibility

Is the applicant based in the South West?	
Is the application for £10,000 - £250,000?	
Has the business been trading over 2 years? (If you have answered 'No' to this question, a <a href="#">Start-Up Loan</a> could be appropriate)	
Does the business have <250 employees and an annual turnover of <£45 million?	
Has the business approached a bank for finance?	
Do the directors have a clean personal credit history? (If you have answered 'No' to this question, we still welcome a conversation)	

### Part 2 – Documentation

Completed online application form at <a href="https://swigfinance.askif.co.uk/borrower/eligibility">https://swigfinance.askif.co.uk/borrower/eligibility</a>	
Business plan (an extended Executive Summary may be considered for established businesses)	
Last 6 months business banking statements	
Last 3 years' full annual accounts, including detailed P&L where relevant	
Latest management accounts and year to-date management information (including profit & loss and balance sheet)	
Financial forecasts including detailed cashflow forecast – 12 months minimum	
Existing borrowing including amount, terms, lender and outstanding balance	
List of trade debtors and trade creditors	
Directors/Owners Assets & Liability statements	
Directors/Owners Experian or Equifax credit reports	

### Part 3 – Submission

Please send the above documents to your dedicated business manager. If you do not yet have an assigned business manager, send the documents to [info@swigfinance.co.uk](mailto:info@swigfinance.co.uk). If you would like to speak with a business manager, please call 01872 227930 or email [info@swigfinance.co.uk](mailto:info@swigfinance.co.uk).